

## Checklist

# Online Course Launch

- Pre-Launch Phase: Course Creation
- Launch Phase: Putting Your Course on Sale
- Post-Launch Phase: Growing Your Audience

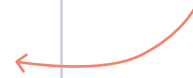


# Pre-Launch Phase: Course Creation

Choose the course topic and gather material

- Specify the topic

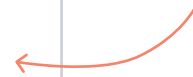
Enter your notes here



- Define your audience

1. How old is your average learner?

Answer these questions:



2. Is there a specific gender?

3. What is their level of education?

4. What are their jobs and positions?

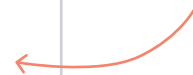
5. What are their hobbies?

6. Are there any other identifying characteristics?

## Create the course

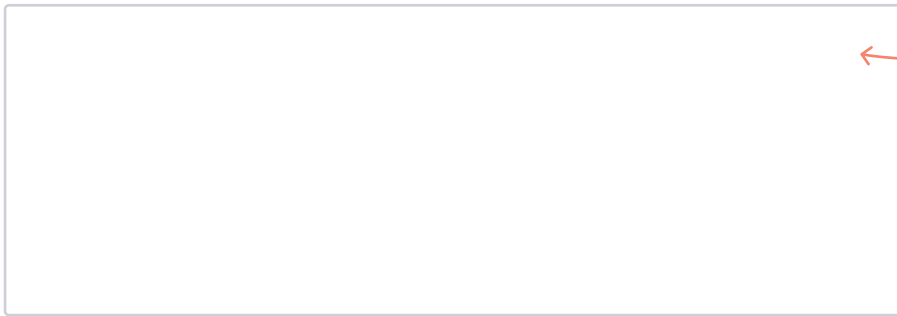
Choose the authoring tool

Create your own ranking

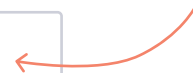


# Launch Phase: Putting Your Course on Sale

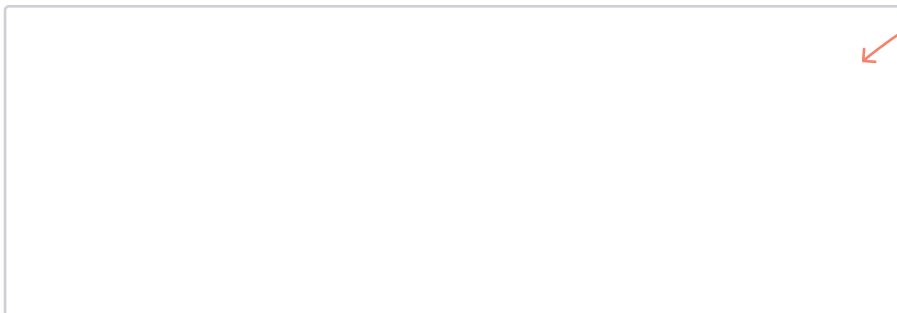
- Choose the selling platform



Specify your  
criteria



- Create a sales page



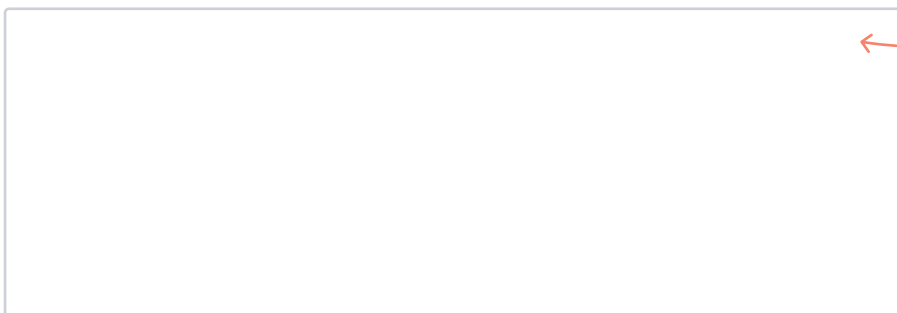
Write a course title  
and description



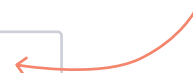
Don't forget:  
- logo and images  
- color scheme

- Upload the content

- Decide on the price



Compare your  
Competitors' prices



# Post-Launch Phase: Growing Your Audience

Promote your course

Choose the channels  
or enter those you  
already use

- Email marketing campaigns
- Blog posts
- Webinars
- YouTube videos
- Social media

Monitor analytics

## Considering selling your courses online?

ispring market

Fast platform for selling  
online courses

Start selling courses quickly on a ready-to-go marketplace. Share your knowledge and grow your revenue without the tech headache.

Get started

